

CHRIS WEBSTER – REAL ESTATE BROKER

ASSOCIATIONS, CERTIFICATIONS, AND ACCOMPLISHMENTS ACHIEVED

REAL ESTATE AND DEVELOPMENT

- AAA (Appraisers Association of America), Member
- THE ESTATES NETWORK, Exclusive Member – Santa Fe
- FIABCI (International Real Estate Federation), Member
 - New Mexico Council of the American Chapter, President
 - FIPC (FIABCI-USA International Property Consultant)
 - FIREC (FIABCI International Real Estate Consultant)
- NTHP (National Trust for Historic Preservation), Member
 - CHPS (Certified Historic Property Specialist)
 - National Trust Historic Real Estate Program, Founder and Charter Member
- NAR (National Association of Realtors), Member
 - CCIM (Certified Commercial Investment Member) – Course Study Only
 - CIPS (Certified International Property Specialist)
 - CRB (Certified Real Estate Brokerage Manager)
 - CRS (Certified Residential Specialist)
 - FDC (Federal District Coordinator, U.S. Congressman William B. “Bill” Richardson, D-NM)
 - GRI (Graduate, Realtors Institute)
- RANM (Realtors Association of New Mexico), Member
- SFAR (Santa Fe Association of Realtors), Member
- SIR (Sotheby’s International Realty)
 - Licensed New Mexico Real Estate Broker (Associate Broker, Qualifying Broker)
 - SIR Advisory Board, Member
 - SIR Affiliate of the Year – 1993
 - SIR Exclusive Affiliate, Mexico (MEXICO ESTATES)
 - SIR Exclusive Affiliate, New Mexico (CHRISTOPHER WEBSTER REAL ESTATE)
 - SIR Exclusive Affiliate, North Carolina (NORTH CAROLINA ESTATES)
- SYNTHESIS REALTY GROUP, Managing Partner
- ULI (Urban Land Institute), Full Member
 - RDC (Recreational Development Council), Blue Flight
- WEBSTER ESTATES (HAWAI’I ESTATES, MEXICO ESTATES, EUROPE ESTATES)
 - Licensed North Carolina Real Estate Broker (Qualifying Broker)

RESUME

CHRISTOPHER ROWLAND WEBSTER, JR.

- Residences:** 1201 Arroyo Piedra
Santa Fe, NM 87501 USA
- 81-6641 Auamo Place, Hokuli'a, South Kona
Kealahou, HI 96750 USA
- Business:** WEBSTER ENTERPRISES
The Plaza
54 ½ Lincoln Avenue
Santa Fe, NM 87501 USA
- URL:** webster-enterprises.com
- Contact:** +1 (505) 780-9500
chris@webster-enterprises.com
- Personal Data:** Place of Birth: Raleigh, North Carolina, USA
Date of Birth : 25 November 1949
Marital Status: Married, Patricia Ann Gibney, 1979
Family: Three children (Christopher, Whitney, Cameron)
- Education:** Duke University, Durham, North Carolina, USA
1967-1971, Bachelor of Arts (B.A.) – History
- The Episcopal High School, Alexandria, Virginia, USA
1964-1967
- Designations:** (Achieved)
AAA (Appraisers Association of America)
AM/ASA (Accredited Member, American Society of Appraisers, Senior Member)
CHPS (Certified Historic Property Specialist) - 1989
CIPS (Certified International Property Specialist) - 1987
CRB (Certified Real Estate Brokerage Manager) - 1985
CRS (Certified Residential Specialist) - 1984
FIPC (FIABCI-USA International Property Consultant) - 1988
FIREC (FIABCI International Real Estate Consultant) - 1988
GRI (Graduate, Realtors Institute) - 1976

Professional Work Experience

6/18/98 – present: Santa Fe, New Mexico

Established WEBSTER ENTERPRISES due to sale of Santa Fe office of Christopher Webster Real Estate to Sotheby's International Realty in June of 1998. Proceeded to then sell/close all remaining real estate offices in Albuquerque and Taos, New Mexico, and Los Cabos, Puerto Vallarta, and Mexico City, Mexico. WEBSTER ENTERPRISES, in its Santa Fe Plaza location, became the umbrella company coordinating brokerage, development, investment, management, venture capital and philanthropic activities, primarily in the United States, Western Europe, and Central America. In 2005, became partner and managing director of SYNTHESIS REALTY GROUP, a real estate advisory, marketing and sales company providing expertise to developers of ultra-luxury residential and resort projects worldwide. In 2006, founded GeneBiology with Dr. Walker Long in the Research Triangle Park, NC. In 2015, acquired *Leading Estates of the World*, founded in 1969, and became its publisher showcasing the world's preeminent residential estates.

1/1/77 – 6/17/98: Santa Fe, New Mexico

Established Christopher Webster Real Estate which merged with Christopher Webster Art Investments on the historic Plaza in downtown Santa Fe. Special attention and focus was directed towards historic Santa Fe properties, elegant residential estates, spectacular building sites, downtown commercial property, and ranches. Founder, officer, director, and shareholder of The Santa Fe Natural Tobacco Company, Inc. in 1982, likewise The Natural American Spirit Foundation in 1992 until its sale to RJR in 2002. Established international property division in 1984 and commenced brokerage in Mexico as Mexico Estates. Opened office in Taos in 1986 and Albuquerque in 1990. Became Partner/Director of North Carolina Estates in 1988.

11/1/73 - 12/31/76: Santa Fe, New Mexico

Founded Christopher Webster Art Investments, now WEBSTER COLLECTION, specializing in the sale of museum-quality ethnographic art of the Americas with special emphasis on ceramics and textiles in addition to paintings, photographs, and sculpture. Many contacts made and maintained with private collectors, museum personnel, and retail gallery owners throughout the United States and Europe; traveled seventy percent of the time.

6/1/72 - 10/31/73: Steamboat Springs, Colorado

Developed a 12,000 square foot commercial building in downtown Steamboat Springs, converting the space to shops, offices and a radio station; owned one of the retail establishments which specialized in antiques, jewelry, American Indian art and artifacts and contemporary American crafts. Founded P.O.N.A.I.L., (Portraits of North American Indian Life), a manufacturing business selling reproductions of Edward S. Curtis' photogravures of North American Indians through the Natural History Museum in New York City.

11/1/71 - 5/31/72: Mexico

Traveled throughout Mexico studying the country's art and history. Started an import business of Mexican craft arts which sold to and serviced retail and wholesale accounts in the Eastern United States.

6/1/71 - 10/31/71: Cape Cod and Nantucket, Massachusetts

Lived with and helped a family restore their 1789 home in West Harwich; painted houses on Cape Cod and Nantucket Island, Massachusetts.

10/1/70 - 5/31/71: Washington, D.C.

Worked for Senator Edmund Muskie's (D-ME) Presidential Campaign within the Political Intelligence and Youth Coalition for Muskie Departments while receiving credit for Political Science Department Independent Study program at Duke University. Attended lecture series at the National Gallery of Art. Worked as waiter and bartender at Clyde's and The Old Ebbitt Grill.

Summer, 1970: Europe

Traveled for three months in twelve countries of Western Europe and Northern Africa with emphasis on art history study.

Professional Memberships, Designations, and Associations

New Mexico Real Estate Broker - 1977 to present
North Carolina Real Estate Broker - 1978 to present
Mexico Estates – Founder, 1984-1999
North Carolina Estates - Director, 1988 to present
Synthesis Realty Group, LLC – Managing Partner/Director, 2005 to present
The Urban Land Institute (ULI) – Full Member 2005, member of the Recreational Development Council (RDC-Blue), 2009
National Association of Realtors - 1977 to present
Realtors Association of New Mexico - 1977 to present
FIABCI-USA (International Real Estate Federation) - 1984 to 2011
FIABCI-USA/NAR - Certified International Property Specialist (CIPS)(FIPC), 1988 to 2011
President of New Mexico Council of FIABCI-USA - 1987 to 2011
Santa Fe Association of Realtors - 1977 to present
Albuquerque Board of Realtors - 1990 to 1998
Taos Board of Realtors – 1986 to 1998
Multiple Listing Service - Santa Fe (1977 to present), Albuquerque (1990-1998), Taos (1986-1998)
Strategic Planning Committee for Santa Fe Board of Realtors, 1985 - 1987
Community Relations Committee - Chairman, Santa Fe Board of Realtors, 1986-1988
Legislative Task Force Committee for Santa Fe Board of Realtors, 1987, 1988
Graduate, Realtor's Institute, (GRI), 1988 to present
Certified Residential Specialist (CRS) - 1992 to 2011
Certified Real Estate Brokerage Manager (CRB) - 1992 to 2011
The Estates Network / *Leading Estates of the World* – Publisher, Manager, 2015 to present, Exclusive New Mexico member, 1985 to present
Fellowship of Realty Professionals, Member, 2014
Sotheby's International Realty - Exclusive Affiliate for New Mexico, 1984 to 1998
Exclusive Affiliate for North Carolina, 1991 to 1999
Exclusive Affiliate for Mexico, 1986 to 1999
Sotheby's International Realty - Affiliate Advisory Board 1987 to 1998, Advisory Board, 1998 to 2004
The National Trust for Historic Preservation, Charter New Mexico Affiliate for the Historic Real Estate Program
Certified Historic Property Specialist (CHPS), 1990 to present
Mortgage West - Founder, Director, 1994 to 1998
New Mexico Amigos – Member, 1997 to present
Santa Fe Chamber of Commerce - Member, 1977 to present
Santa Fe Art Institute - Director, 1995 to 2002
Santa Fe Soul Foundation – Director 2008 to present
Santa Fe Film Festival - Director, 2001 to 2011
Santa Fe College of Design - Director, 1996 to 1999
Santa Fe Opera Business Council 1989 to 1998
Santa Fe Chamber Music Festival, Director, 1989-1992, Advisory Council 1993 to 1996
The Santa Fe Desert Choral - Director, 1984 - 1986, Executive Committee, 1987
School of Advanced Research - Business Council, 1990 to 1992
The Old Santa Fe Association - Member, 1981 to present
The Historic Santa Fe Foundation - Member, 1985 to present
Museum of New Mexico Foundation - Member, 1984 to present
The Georgia O'Keeffe Museum - Development Committee, Member, 1996 to 2007
Southwestern Association on Indian Arts - Member 1975 to present; Founder - SWAIA Community Circle and SWAIA Endowment for the Arts – 1991, Honorary Board, Member, 2001 to present
Wheelwright Museum – Member, 1984 to 1987
Duke University Museum of Art – Member, Brummer Society, 1996 to 2006
North Carolina Museum of Art Foundation – Director 2005 to 2014
North Carolina Art Society - Life Member, 1971
Dallas Museum of Art – Member, 1995 to 2006
Notary Public - New Mexico
American Society of Appraisers – Member 1976-1984, Senior Member, 1984 to 1998, Accredited Member 1999 to 2014
Appraisers Association of America - Member, 1976 to 2014
Santa Fe Natural Tobacco Company, Inc. - Founder, Officer, Director, 1982-2002, Secretary, 1982 to 1987, Vice-President, 1988-2002, Executive Committee, 1982-2002

The Natural American Spirit Foundation, Founder and Director, 1992 to 2002
Flywheel Ventures – Acceleration Partner, 2005 to present
Congressional Club - William B. Richardson (D-NM) 1981-1996
Third Congressional District Task Force on the Arts, 1985-1996
Task Force - International Delegation to visit Santa Fe, Summer 1986
Federal District Coordinator - NAR/Congress of the United States, 1982 to 2004
City of Santa Fe Task Force - Focus Downtown, 1985 to 1994
The National Tropical Botanical Garden, Fellow, 2004 to 2014
The Society of the Cincinnati, North Carolina Chapter - Member, 1970 to present, Museum Committee, 1994-1995, Four Corners States Association, President, 1995 to 1998, French Scholar Exchange Committee, 1987 to present, Chairman, State Associations Committee, 1998 to 2001
Las Campanas Santa Fe - Member, 1992 to 2014
Hokuli'a, Kealakekua, Hawai'i – Member, 2001 to present
Loch Lomond Golf Club - Member, 1995 to 2011, Ambassador, 1998 to 2004, Captain, 2004 to 2011
Beta Theta Pi

Speaking Engagements

Economic Development Forum, Santa Fe, NM – 1985
International Real Estate Federation World Congress, Melbourne, AUS – 1988
Leading Estates of the World Global Conference, Santa Fe, NM - 1988
International Real Estate Federation World Congress, Acapulco, MEX – 1990
Sotheby's International Realty Global Conference, Newport Beach, CA - 1993
Meeting Point Global Real Estate Conference, Marbella, ESP - 1995
Sotheby's International Realty Global Conference, New York, NY – 1996
International Real Estate Federation World Congress, Kuala Lumpur, MAL – 2002
International Real Estate Federation World Congress, Barcelona, Spain - 2007
Briggs Freeman | Sotheby's International Realty Conference, Ft. Worth, TX - 2015
Worthshop7 Conference, Hawai'i Life, Honolulu, HI - 2016

References

Mr. Owen Gwyn (Chairman, The Breakers Hotel)
(919) 906-1551

Mr. Stephen Wolf (Former Chairman, United Airlines)
(703) 364-2816

Mr. John Marion (Former Chairman, Sotheby's)
(817) 332-6666

Honorable William B. Richardson (Former U.S. Congressman and Cabinet Secretary, Former Governor, State of New Mexico)
(505) 850-5441

Mr. Luther Hodges (Former President, NCNB, Former Owner, *Santa Fean*)
(919) 619-2808

Mrs. Pamela Kelsey (Founder, *Leading Estates of the World*)
(805) 688-0071

Mr. Fran Mullin (Former Chairman/CEO, Dr. Pepper/7 Up and Canada Dry)
(505) 660-1465